



POSITION DESCRIPTION – LOAD CONTRACTOR

Mid-Atlantic Cattle Sales, LLC (MACS) is accepting applications for **LOAD CONTRACTOR**. This position will be responsible for working independently to source their own contracted loads well as work with the Marketing Manager to follow leads developed through the organization. This position will work as an independent contractor for the organization and not a direct employee. An important aspect of this role is to develop and maintain relationships with customers and convey information to them in a timely manner.

RESPONSIBILITIES:

- Video and describe cattle on the farm for use in the MACS video sales
- Assist with loading out cattle at the farm
- Develop and maintain relationships with customers

REQUIREMENTS:

- Knowledge of the beef cattle industry is required, prefer to also have experience in feeder calf marketing
- Ability and willingness to travel as needed
- Strong interpersonal and communication skills
- Ability to work independently
- Comfortable with video cameras, computers, and other technology as needed
- Previous experience (2 or more years) in describing and loading cattle is preferred but we will provide training as needed

COMPENSATION:

Compensation is provided on a “per load” basis for loading and/or videoing cattle. Compensation can also be made for representing Mid-Atlantic Cattle Sales at certain industry events and meetings as coordinated with the Marketing Manager.

For questions regarding this position, contact Brooke Harward at 704-322-9770 or Marcus Harward at 704-322-0840.

If you are interested, please complete the form at the link below or submit your name and contact information to info@macsvideo.com.

Application Form: <https://forms.gle/28UFyZYKsuopAzD6A>

**There is not a set limit of the number of contractors we will accept but we will be selective in areas represented to ensure as minimal overlap between contractors as possible.